

Beauhurst

UKBAA WINTER FORUM 2018

FUTURE FORWARD

12TH DECEMBER 2018

HENRY WHORWOOD

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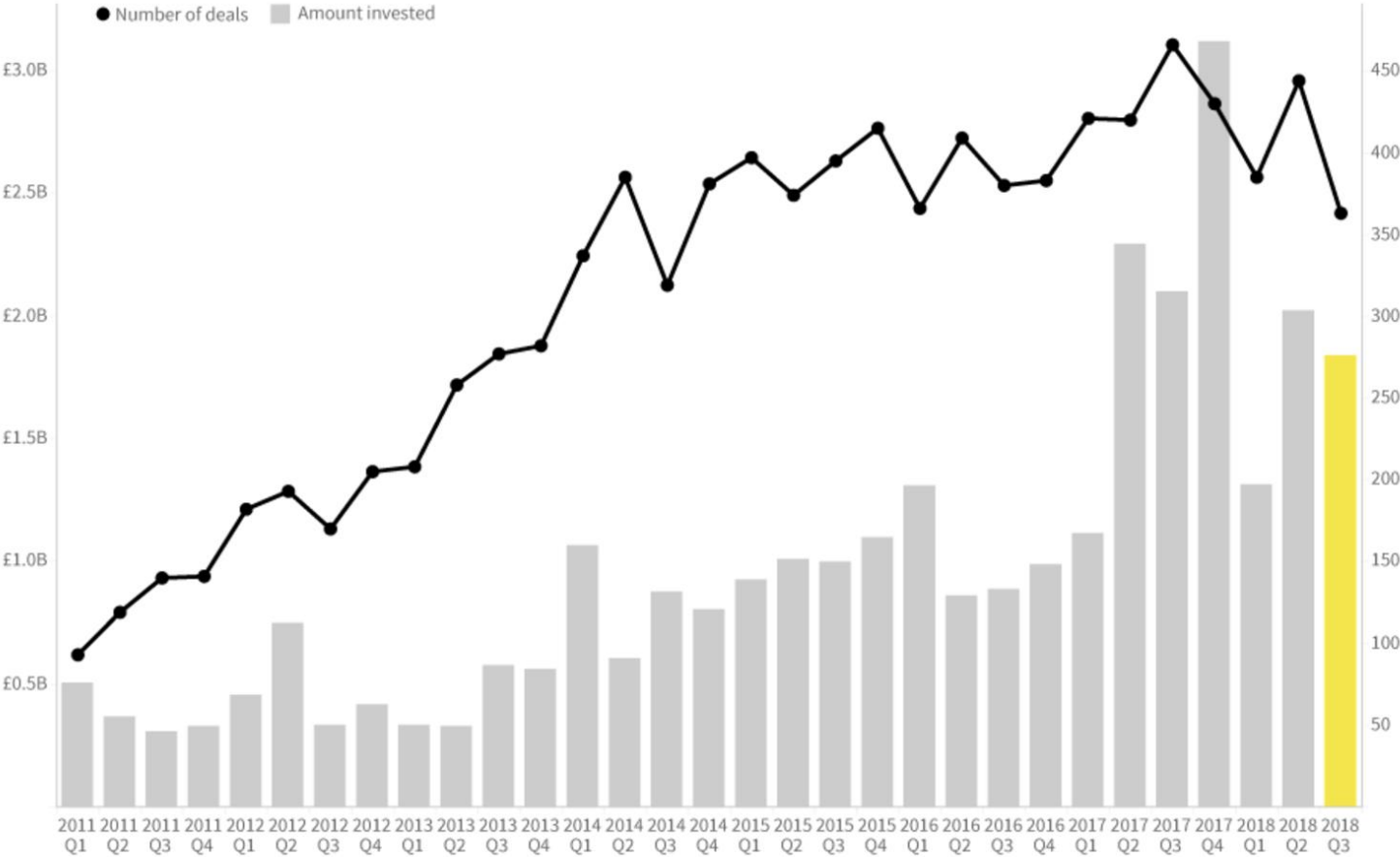


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High-growth companies

- Equity-backed companies: 14,149
- Received venture debt: 1,080
- Undergone an MBO or MBI: 1,341
- Accelerator graduate: 5,262
- OECD scaleup (£10m+ turnover): 4,964
- Featured in a high-growth list: 5,583
- Academic spinout: 1,070

DEAL NUMBERS AND AMOUNT INVESTED



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Announced deals only

10016 Fundraisings

Amount Raised?

Total **£33.5b**
Average **£3.66m**

Valuation Averages?

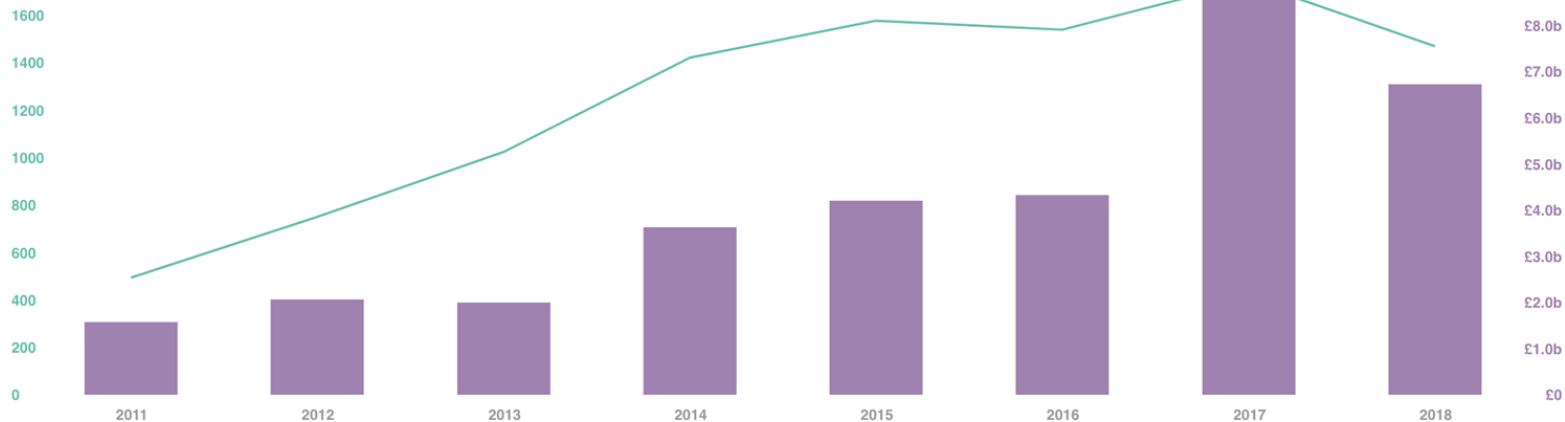
Pre-money **£12.7m**
Post-money **£15.4m**

Stake Taken?

Average **22.9%**

Sources?

Announced
Unannounced
10016 — £33.5b
n/a



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Announced + unannounced deals

30058 Fundraisings

Amount Raised?

Total **£46.1b**
Average **£1.58m**

Valuation Averages?

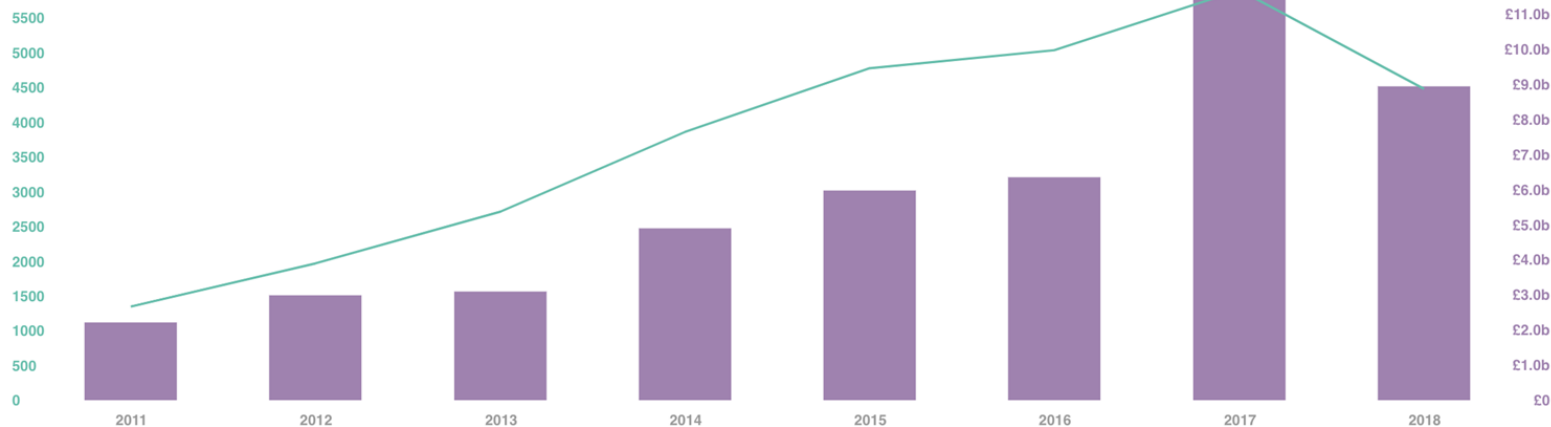
Pre-money **£7.49m**
Post-money **£8.63m**

Stake Taken?

Average **17.8%**

Sources?

Announced **10016 — £33.5b**
Unannounced **20042 — £12.6b**

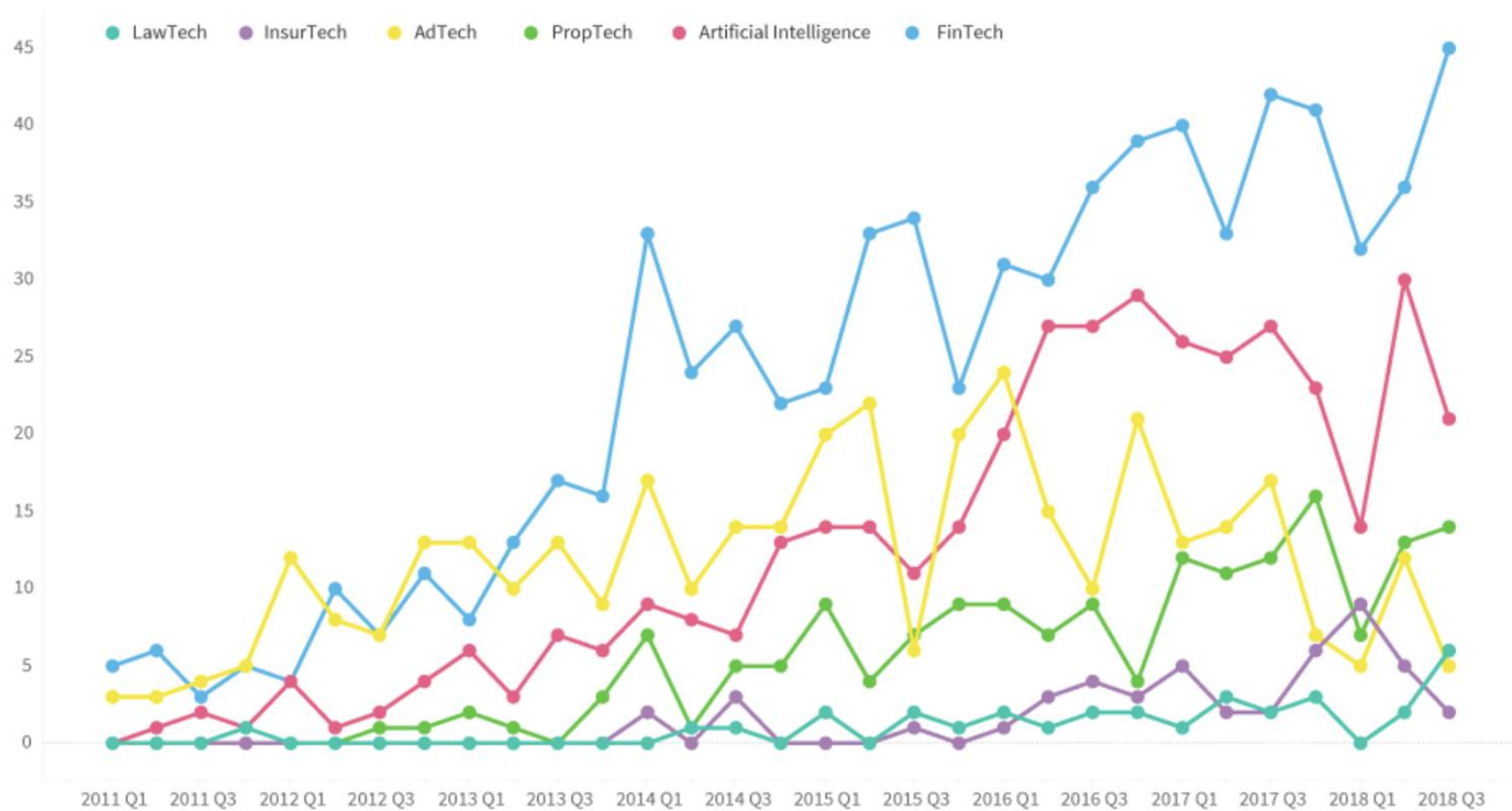


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Future Forward

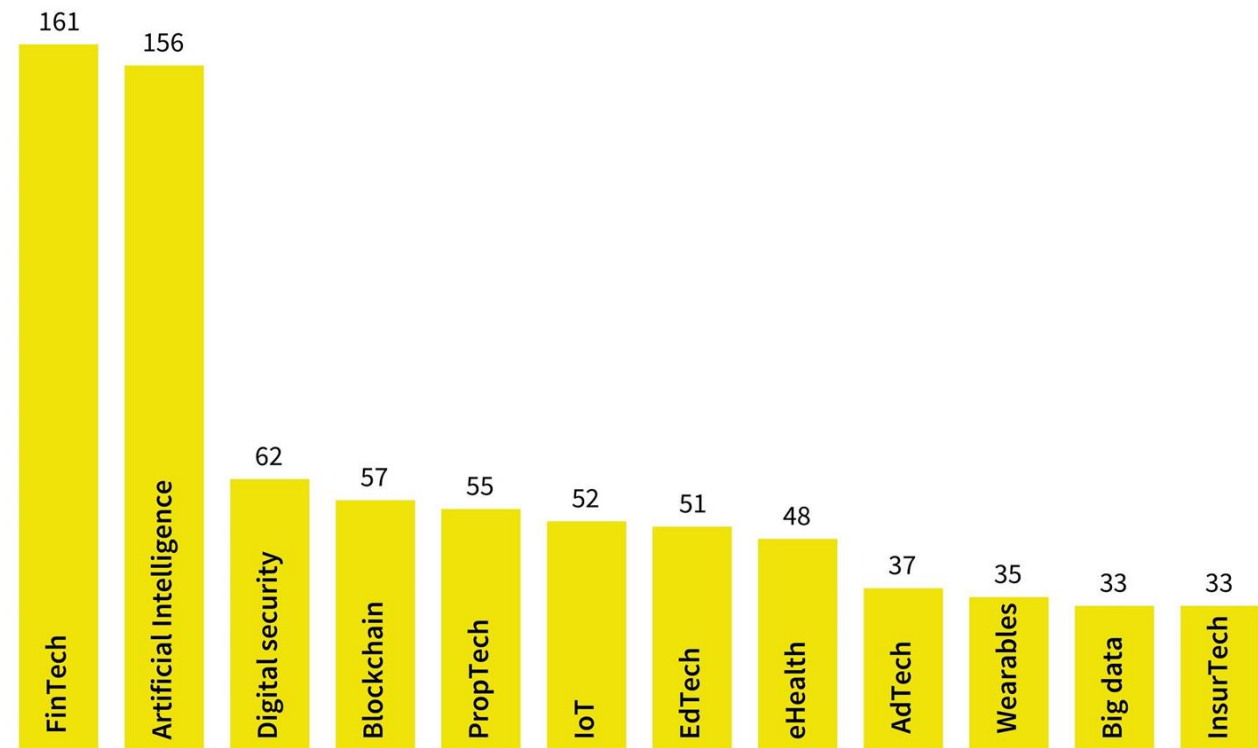
2019....?

DEAL NUMBERS, SELECTED SECTORS



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Hot seed-stage sectors in 2018



Thank you

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